

Fire Industry Association

0- 72-10

In association with



Introduction



- HSS Training is a specialist division of HSS Hire Service Group
- FY2019: Rental £229m / Services £99m EBITDA £63.9m [19.5%]
- Delivered by our dedicated team of 50+ expert trainers, our unique service delivery model provides flexibility to run courses at our fully operational 'Centres of Excellence'; on your designated site or at the nearest convenient location to your operations
- 2019: 55,000 Delegates Trained



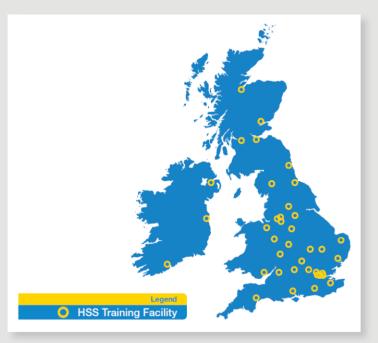
Network & Facilities

Network Features

- We operate from 60+ purpose built training centres throughout the UK & Ireland
- Training in realistic live environments: Bespoke confined space facilities, F-Gas rigs, practical training & assessment in operational warehouses & distribution centres
- Owned estate ensuring additional safeguarding control measures are in place
- COVID-19 Safeguarding Measures & Controls
- Reduced delegate numbers to ensure 1 metre+ distancing guidelines are met
- Onsite training available
- Best in field
- Ability to mobilise for location support



Network Locations



Online Booking



- Online systems 99.9% uptime ensuring business continuity
- Nationwide event schedule available to book live online in real-time
- APIs to client systems provide visibility of delegate training status & renewals
- Once logged in online, customer rate plan is applied to all products ensuring invoice accuracy
- At checkout, seats held, confirmation & joining instructions sent to booker
- Online manage my booking: allows delegate information to be entered including email & home address
- · If email supplied, joining instructions are sent directly to the delegate

CONTACT US MAAAAAA MY BODONAS MSSS Training Mathematica	Q Search courses	WY ACCOUNT Lugn
Course by Category V Courses by A	ccreditation V Courses by Sector V I	cearning Methods Training Centres
C Live even now	entres are now open ent schedule available government guidelines with rding measures employed	Find a Training Course

Online Reporting



 Once logged in to <u>www.hsstraining.com</u>, you will have access to My HSS Reports for full reporting on past and future training records & expiry dates, plus Stock on Hire and Hire history

My HSS Reports

MyHSS Dashboard Hire Activity Logistics Financials Search Commercial Training SPECIALIST Report

MyHSS Dashboard

Welcome to MyHSS Reports. View, manage and generate all your reports in one easy to access dashboard. Toggle Reports Dashboard

🗹 Hire Activity

Stock On Hire (and off-hire)

View what items are currently on hire and request offhire

Upcoming Hire Activity View upcoming hires

Hire History View returned items and complete hire history

Asset Checker View information relating to a specific Asset ID/Fleet Number including item description and last tested date.

Maintained Customer Assets View service and asset information for your own products that HSS are maintaining for you.

Maintained HSS Assets View the service and asset information for long term hired HSS equipment with a maintenance contract.

Stopisitics

Future Bookings est off- View your future bookings

> History/Proofs View logistics history and proof of delivery, collection, exchange and signed contracts from branch

Inspection Due Report View current outstanding inspection information

rmation Invoice Line Report View Invoice Line Report

Commercial Training

Aged Debt Report by Account View HSS Aged Debt Report for multiple accounts

Bookings View your Bookings with HSS Training, link Contracts and Invoicing

View how much you have spent with HSS over any

time period and by product, category, PO number,

Delegates

Financials

Spend Report

contract or site.

View Delegates including delegates details, courses attended and results

Courses View delegates and Courses including courses results

Unknown Delegates View bookings with unknown delegates

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FIA Member Online Booking Discounts



- Members will be set up with an FIA account and the discounts applied, currently over 80 course titles
- Once logged in to <u>www.hsstraining.com</u>, the discounted rates supersede the standard variable pricing model, saving you money and allowing you to accurately budget for your upcoming training

Fire Industry Association	Schedul	ed Courses - Per Delegate Pricing
Course Name	RRP	Discounted Price
Ladder and Stepladder User - Ladder Association	£122.00	
Ladder and Stepladder Inspection - Ladder Association	£122.00	
Ladder and Stepladder Combi - User and Inspection	£241.00	
PASMA - Mobile Access Tower for Users	£162.00	
PASMA - Towers for Managers - Remote Learning	£164.00	
Powered Access Harness Kit - Standard. Delivered to course free carriage	£95.00	
IPAF (Dual) Mobile Vertical (3a) + (3b) Mobile Boom - Operator	£257.00	
IPAF (Dual) Mobile Vertical (3a) + (3b) Mobile Boom - Operator WEEKEND	£257.00	
IPAF (Single) Static Boom (1b) - Operator	£240.50	
IPAF (Triple) Product - Operator	£562.00	
IPAF Harness Use and Inspection	£153.00	
IPAF Push Around Vertical (PAV) - Operator	£184.00	
MEWPS FOR MANAGERS - E-learning	£101.00	
IPAF Physical PAL Card Licence Application (Printed PAL Card) – includes ePAL with a printed PAL Card and Certificate	£7.50	

Booking Support



Email Enquiries

- All enquiries are automatically assigned a ticket
- Tickets are tracked, followed up and resolved or escalated
- Account manager(s) at the desk scalable
- No room for error mostly automated
- Available 24/7 through online log in via hsstraining.com

Key Account Desk Enquiries

- Provide availability and dates for dedicated course bookings
- Take enquiries for products not published on hsstraining.com

Confirmation & Instructions

		Order Confirmation									
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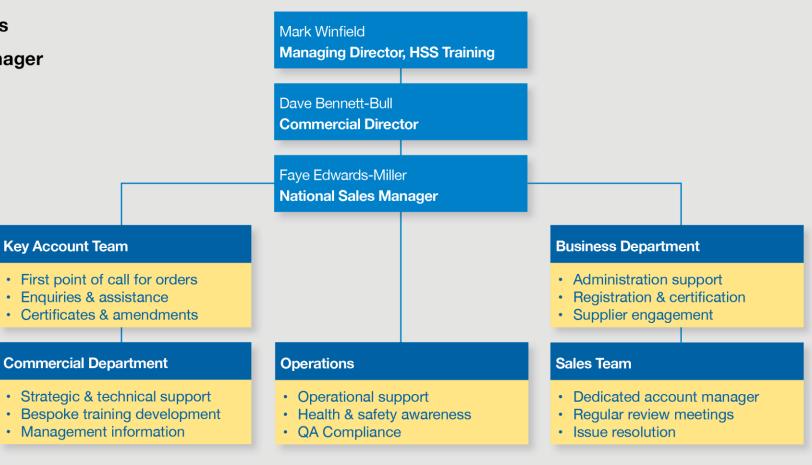
Safety / Value / Availability / Support

Account Management





- Dedicated Regional Sales Manager
- HSS Reports
- Online Booking
- Live Availability



E-Learning & Enhanced E-Learning



E-Learning

- HSS Training has been delivering online training for more than 15 years providing clients with RoSPA Approved and CPD certified health, safety and compliance content. We have over 100 courses available which can be added to your own LMS or hosted by HSS Training.
- The full portfolio of courses is also available as tutor-led events in training facilities with additional safeguarding measures and controls implemented.
- All courses are SCORM 1.2 & compatible with any SCORM compliant LMS

Enhanced E-Learning

- e IPAF (Dual) Mobile Vertical (3a) + (3b) Mobile Boom -Operator (4 hrs)
- e PASMA Mobile Access Towers for Users (4 hrs)
- e Ladder & Stepladder User Ladder Association (4 hrs)



Supply Chain



Alliance Partners

- Courses that are not covered in our . core product portfolio are arranged by our dedicated team - Training Plus+. This team manages the supply chain, administration and communication, with assurance that we responsibly source, appoint and audit 3rd party providers
- Data processing agreement in place . with all 3rd party providers ensuring that personal data is processed on behalf of the data controller for the provision of the services only

Supplier Selection

- Internal Quality Assurance Process ٠
- Supply Chain Manager audits c10% . of providers every month using iAuditor
- Local providers can be onboarded to . support client requirements
- Select specialist providers at client . request
- All of the above will follow the same booking process

Quality & Standards **External Training Provision**

rocess on request?

juestionnaires?

Can you provide an example of your audit

ovide examples upon request? Do you conduct post-course feedback

the course on an ad-hoc basis?

Quality Management System

Are you an accredited training company?

Do your trainers undertake CPD (Continuing

rofessional Development) and are you able to

Are you willing for an HSS Training IQA to attend

Quality Management System	Yes	No
Do you currently hold (or are you working towards) ISO9001 accreditation?		
Do you operate a formal Quality Management System (QMS)?		
Is the QMS signed by a senior manager, in-date, and regularly reviewed?		
Is this standardised across the entire company?		
Is all equipment used for training maintained and inspected in compliance with PUWER & LOLER regulations?		
Does your company have a routine and regular maintenance schedule carried out by competent persons (for all equipment)?		
Are all maintenance and inspections logged; and their respective actions recorded?		
Accreditation & Standards Details	Yes	No
Are you an Accredited Training Member?		
Please list Accredited Training Bodies:		-
Do you have an Internal Quality Assurance System?		
Are your trainers audited?		



*HSS Training External Training Provision

Yas No

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Get in touch today by emailing the HSS Training Key Accounts Team (trainingkeyaccounts@hss.com) quoting your FIA Membership number

Telephone 03457 667799

FIA Member / HSS Training Account Manager Martin Hall 07929 057571 mhall@hss.com

