



FIA Membership Benefits

Membership of the Association brings with it a number of benefits both tangible and intangible. The following is a list of the most evident benefits. *It should be noted that Associate Membership does not allow the member to promote themselves under the FIA banner or be included on the FIA directory.*

Use of:

1. FIA Badge & Logo



Being a member of the FIA means that you are entitled to display our logo on all your paperwork, showing that your business has a relationship with quality. It identifies your company as one that cares, shows you are member of a prestigious group and are investing in the future and provides your business with credibility over non-members.

2. Website



All FIA members are included in our online Member Directory which promotes your business to prospective members 24/7 365 days a year. With over 18,000 unique page views a month, this online directory and search facility is one of the major draws for prospective customers.

3. 'Members Only' Website Area



As well as being open to members of the public, the FIA website is an important resource to members with a password protected 'members only' area. This section provides third party certification and fire risk assessment sales tools, access to all council and committee meeting minutes as well as all the latest information from the Secretariat.

4. Technical Support



Our dedicated Technical Helpdesk is able to give advice on standards/legislation directives and to give heads up on future legislation that is coming up to give your company protection for the future and the ability to reform your business.

5. Business Support



We also have a confidential Business Support Helpline for any legal/human resource issues that may crop up as well as to provide advice to help you through the nightmare of employment law and business matters.

6. Members Cashflow/Credit checks



Before your business takes on new customers or suppliers, do a credit check at a discounted price. Do you need advice on your cash flow? Then contact wk5.com & FIA's via our website.

7. Members Insurance Scheme



The FIA has teamed up with a specialist insurance broker, Henderson's, who can provide bespoke commercial insurance solutions, giving members the benefit of a tailor made scheme whilst paying reduced premiums.

8. Members Healthcare Plan



Working with Westfield Health the FIA can offer Member companies a healthcare plan for employees.

Develop Relationships Through:

9. Networking Opportunities



Being a member of the FIA gives you the ability to network with like minded companies without the fear of competitors. This is done through the various meetings, conferences and seminars as well as at our annual AGM and via the more informal Golf Society.

10. Involvement in Working Committees and Groups



Have an influence on the running and direction of the FIA as well as representing your business interests by getting involved in our various councils and committees. These forums are also great opportunities to share your views and find out what the rest of the industry is doing.

11. Personal Development Opportunities



Meet people that are driving the business/trade forward – help to develop your business and your own knowledge of the hot industry topics.

Better Prices For:

12. Training Courses



We run over 300 training courses every year, developed by the trade for the trade and designed to keep you and your staff completely up to date with all the latest standards and practices.

13. Publications & Market Research Reports



Publications and research produced and conducted by the FIA will help you improve your own abilities and your service standards and are available at a discounted price to members, e.g. Extinguisher Survey and Manufacturer Servicing CD.

14. Seminars & Conferences



Every year we organise a series of seminars and conference, including an Annual Conference every March, which updates all our members on the latest issues affecting the fire industry trade.

15. Exhibition Space



Marketing your company at premier fire shows is important to expanding your business but being a member of the FIA allows you to do this in a more cost effective way. Through us, our members can get up to 5% discount on stand space at the biannual International Firex Show as well as discounts at various other exhibitions.

16. Hotel & Venue Booking



Through the FIA you can gain access to hotel and booking fee reduced rates from our stable of venue partners.

17. Access to Tudor House, Hampton



The Secretariat's own offices are available for hire providing you with low cost yet high quality meeting rooms, presentation equipment, lunches etc.

18. Advertise Your Products and Services



Advertise cost effectively in trade specific publications.

Contributing to Our Industry's Standard:

19. Voice Opinions and Influence Standards



As a member you have an opportunity to influence - via the committees - new legislation and standards and redraft old legislation that majorly impact and regulate the fire trade. Through us you also have the facility to initiate and develop new standards and re-work old standards like BS5306 parts 3&8 and BS5839, helping to shape *your* industry in both the UK and further afield.

20. Participation in Political Lobbying Activity

Via the Association you have access to government and key stake holders, such as CFOA to help safeguard your future business.



21. Influence and Formulate Industry Best Practice



Have your view put forward on the bench mark of your business and ensure the quality is on a level playing field, e.g. the introduction of NVQs for Engineers.