



North West Security Sector Market Visit to Warsaw, Poland 20th - 23rd September 2010

UK Trade & Investment North West in conjunction with the North West Development Agency and European Regional Development Fund are inviting you to attend a Market Visit focusing on the Security Sector in Warsaw, Poland.

Poland, with a population of 39 million, was the only European country with a positive rate of growth in 2009. Bilateral trade and contact between the UK and Poland is growing and significant opportunities exist in the market. In 2007, Poland, along with the Ukraine, won the right to host the 2012 Euro Championships. This has hastened the need for Poland to develop the highest standards of security for Euro 2012 and beyond.

Supplier Opportunities

A wide range of opportunities exist, including:

- Public CCTV monitoring systems in cities and municipal transport
- Upgrading security systems at airports and railways
- Anti-terrorist security systems for stadia and their surroundings including integrated access control systems, equipment and installations for detection of explosives, radioactive materials, water/air pollution and non-invasive methods of clothing, luggage and vehicle control
- Audio-visual recording of crowd behaviour, including integration with access control
- Training for stewards, their tasks and competences.

Proposed Visit Programme

Monday 20th September – *Arrive in Warsaw, Reception at British Embassy with local security contacts.*

Tuesday 21st September – *Morning briefing at the British Embassy with a representative from EURO 2010 responsible for security. Possible participation in British-Polish Chamber of Commerce Security Seminar.*

Wednesday 22nd September – *Free for company meetings, possible visit to Legia Football Stadium.*

Thursday 23rd September – *Free for company meetings, return to UK.*

*For further information on this visit please contact **Charles Jacobson** at the International Trade Centre on 07739 822 614.*

Embassy Research

The Embassy will identify and work to arrange meetings with a number of possible local partners using UKTI's Overseas Market Introduction Service at a discounted rate of £500.

Register Your Interest

Register your interest in this Market Visit by faxing the form below back to **Jonathan Shaw** on 0161 875 2234 or [click here](#) for an electronic copy and email to events@uktinorthwest.co.uk.

Name:	
Position:	
Company:	
Address:	
	Post Code:
Tel:	Fax:
Email:	Website:
Company Sector:	No. of Employees:
Description of Activity:	

Registration Cost

The registration fee for the market visit is £250 inc VAT. This includes...

- In market briefing in Warsaw and presentation from official of Euro 2012 regarding security arrangements.
- Inclusion in the Market Visit brochure and PR opportunities UKTI
- Organisation of Embassy reception including identification of suitable range of invitees.

Financial Support

Northwest based SME's who meet the eligibility criteria for European Regional Development Funding (ERDF) may qualify for financial support under the region's international ERDF project - Accessing International Markets. Under this project the Global Access programme provides £1000 maximum funding for companies participating in a series of overseas missions and exhibitions.

Companies 'earn' funding through taking part in relevant missions and exhibitions as part of an agreed action plan. This Security Sector mission to Poland is equivalent to grant funding of £330. Please note that the total £1000 grant is not paid until a company has taken part in qualifying activity to the value of £1000 or greater. A company may only receive 1 GAP grant during the life of the AIM ERDF project, i.e. to end March 2013. For more information on the GAP ERDF grant please contact the co-ordinator of this event.